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20 Most Promising Cloud Solution Providers - 2019

Among the technologies that have altered the face of businesses forever, cloud computing requires a special mention. The use of this technology has been widely accepted, owing to its ability to host large quantities of data without compromising on information security.

Organizations today are leveraging AI to process data stored on the cloud for gleaning business intelligence and insights. The systemic approach of edge computing has proven crucial in streamlining the traffic flow from IoT devices and analyzing the information gathered in real time. Customer data on the cloud has been optimized with automation, which has the added advantage of improving organizational productivity by delegating tedious manual tasks to machines for effective execution. With the use of such technologies in the cloud, the cost of maintaining organizational data and their records reduces drastically.

Even as cloud security has been taken for granted in the past, it has now been beefed up in keeping with customer demands. Diligent password monitoring systems, multi-factor authentication, and frequently regulated access rights ensure that only the right people can utilize vital data. Alongside access management, cloud solution providers are also gearing up to manage threats in time, while handling compliance requirements.

Since the cloud solutions market is brimming with promising solution providers, it is no easy feat to choose the apt one. To aid organizations on this mission, the editorial team at CIOReview, with the support and guidance from the cloud technology veterans and industry analysts, has selected a list of cloud solution providers that streamline business processes and define the path to success.

We present to you CIOReview's "20 Most Promising Cloud Solution Providers - 2019."

Peniel Solutions

recognized by CIOReview magazine as

20 MOST PROMISING
CLOUD
SOLUTION PROVIDERS - 2019

*An annual listing of 20 companies that are at the
forefront of providing cloud solutions
and impacting the marketplace*

Company:

Peniel Solutions

Description:

PSL is a digital transformation (DX) and cloud service provider (CSP) company delivering development, security, and operations (DevSecOps) solutions for the federal government

Key Person:

James McGriff
President & CTO

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PenielSolutions.com / TransAccessdm.com /
PSLSolutions.com

Peniel Solutions

Breaking Through the Noise for Public Sector Digital Transformation (DX)

Cloud execution for digital transformation has unquestionably risen across many industries. The public sector is beginning to catch up and harness this tidal wave of digital transformation. Let's face it: most government organizations were slow to execute on the digital cloud evolution for a variety of factors. This is supported by a few reasons, either the agencies found themselves too diverse to bring all the entities together, or they discovered it was extremely difficult to navigate procurement impediments, regulations and escape their own processes. Another reason for the slow execution was finding the right contract vehicles that were easy to engage and access quality vendors. To support the growing need for digital transformation, government organizations require an expert solution provider that is easy to access. Enter Peniel Solutions, LLC (PSL).

Founded in 2000 and headquartered in Duluth, GA, PSL is a leading small business solution government contractor (GovCon) provider of digital transformation services, DevSecOps (development, security, and operations), supported by the full range of cloud services exclusively for the United States government. With an emphasis on DevSecOps, PSL offers its customers a full range of cloud solutions that leverage both Amazon's GovCloud and commercial web services through every level of engagement.

What is PSL's success model? First, PSL's executives specialize in helping federal agencies frame and align their business challenges to specific acquisition strategies that capitalize on proven digital solutions. They do so, by embracing the federal government's digital playbook, which was created in the aftermath of the

Affordable Healthcare Website's failed digital rollout in 2014. Second, PSL compares the lessons learned from the playbook with its own unique experiences gained from delivering technology solutions to the federal government for 19 years. "This has been the cornerstone of our company's culture, which is to become intimately knowledgeable concerning our clients' needs and continuously update ourselves on what's working and what's not," says James McGriff, president and CTO of PSL.

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Third, PSL delivers thoughtful solutions that are both functional and accessible. For example, one of its flagship digital cloud solutions for records management is called TransAccess (which means transactions that are accessible). McGriff elaborates, "This highly flexible digital solution was created to solve manual processing, compliance, and security issues, and gain a better advantage for working with federal records in both paper and electronic formats."

TransAccess, designed to function within any organization, is the only commercial application that interfaces with the federal records center of the National Archives and Records Administration's (NARA) Archives and



James McGriff

Records Centers Information System (ARCIS). TransAccess is easily accessible to federal agencies via GSA's SIN 51 600—electronic records management solutions contract vehicle. In addition, PSL also provides digital services under its GSA Information Technology (IT) 70 and its GSA 8(a) STARS II contract vehicles.

With its highly skilled team of experts and about two decades of industry presence, PSL works as a complete cloud service provider exclusively for the federal government. In the long run, the company will continue its focus on the cybersecurity and DevOps space, for delivering enhanced and better federal operations. "Furthermore, as most federal agencies don't prefer standardizing on a single cloud platform, we are working toward delivering a unique experience with the dual platform concept, wherein two cloud platforms work in parallel," concludes McGriff. [CR](#)